

Warner Electric

Boston Gear

TB Wood's

Formsprag Clutch

Wichita Clutch

Marland Clutch

Industrial Clutch

Bauer Gear Motor

Svendborg Brakes

Nuttall Gear

Warner Linear

Delroyd Worm Gear

Stieber Clutch

Ameridrives Couplings

Inertia Dynamics

Matrix International

Huco Dynatork

Bibby Turboflex

Twiflex Limited

Lamiflex Couplings

Kilian Manufacturing

Guardian Couplings

Ameridrives Power  
Transmission

## Altra Industrial Motion Opens New Lamiflex Couplings and Svendborg Brakes Facility in Brazil



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A grand opening event was held August 31, 2015 at the new Altra facility located in Cotia, Sao Paulo, Brazil. Guests heard presentations given by representatives from Lamiflex Couplings, Svendborg Brakes and Altra Industrial Motion. Tours were conducted to allow visitors a glimpse of the latest manufacturing technologies and processes incorporated into the new facility.

Mark Klossner, Altra Gearing Group President explained the significance of the new facility. “Altra Industrial Motion and Lamiflex have a long history together. Lamiflex has represented Altra and Altra Couplings in Brazil and other Latin American markets for many years,” he said. “The new facility was built to enable the expansion of the Altra couplings business and to use Lamiflex as a launching point into the Brazilian market for all Altra products, including couplings, brakes and gearing.”

The new 43,000 sq.ft. facility utilizes lean manufacturing processes for optimized productivity. 21,500 sq.ft. of industrial space is split to accommodate both Lamiflex Couplings and Svendborg Brakes production.

Mark Stuebe, Altra CCB Group (Couplings, Clutches & Brakes) President, said: “We are not only excited about opening the new Cotia, Sao Paulo facility but also about introducing Svendborg Brakes into the Brazilian market. It’s a great opportunity for Altra to expand into Brazil. This is just the first step. The future includes more brake production at this facility. We look forward to partnering with the city of Cotia as we continue to grow our business.”

Both Lamiflex Couplings and Svendborg Brakes are part of the newly formed Altra Couplings, Clutches and Brakes Group. Various Altra brands are grouped within this common platform to provide a higher level of customer support. This alignment allows for extensive cross-brand engineering collaboration to ensure that optimal product solutions are recommended for each application. By unifying a dedicated team of experienced product specialists and knowledgeable application engineers, Altra can also provide more comprehensive drivetrain packaged solutions that might include a coupling along with a brake, clutch or belted drive.

Lamiflex Couplings Managing Director, Sandro Souza, discussed the benefits of the new facility for Altra customers in Brazil: “One of the most important advantages for both OEMs and end users is closer customer service support with in-country Area



The opening ceremony was attended by (from left to right): Sandro Souza, Lamiflex Couplings Managing Director; Mark Klossner, Altra Gearing Group President; and Mark Stuebe, Altra CCB Group (Couplings, Clutches & Brakes) President.



The new 43,000 sq.ft. facility utilizes lean manufacturing processes for optimized productivity.

Sales Managers/Application Specialists who speak Portuguese. Other benefits include faster service call response times and significantly reduced product lead times.”

“The ability of our customers to source multiple components from a single company provides convenience while ensuring compatibility and optimized drivetrain performance,” said Souza. “Having an Altra multi-brand manufacturing facility located in Brazil is also important as Brazilian customers will be requiring increased levels of locally produced content over the next five years. Plus, local content reduces import tariffs.”

Lamiflex Couplings is a premier manufacturer of high-speed disc couplings and related power transmission products. Backed by extensive application experience, Lamiflex engineers utilize the latest design technologies to provide innovative coupling solutions that meet their customers’ most demanding requirements. Lamiflex offers a complete line of high performance coupling products, including flexible disc couplings, elastomeric couplings, rotary bearing protectors and coupling guards.

Since 1989, Svendborg Brakes has been recognized as a leading global expert in intelligent braking solutions for industrial applications. Extensive application knowledge, innovative design, fast prototyping and exhaustive testing ensure that customers get the most technically advanced, most durable and safest braking systems to meet their specific requirements. Svendborg offers a wide range of highly engineered products, including hydraulic brakes and power units, thruster brakes, soft braking controls and couplings.

Altra provides reliable solutions for many major Brazilian markets including lightweight couplings and yaw and rotor brakes for wind turbines, couplings for centrifugal pumps, compressors and gas and steam turbines in the oil & gas industry. Heavy-duty couplings and braking systems are supplied for mine conveyors, winders, and ball and sag mills. Altra couplings are utilized in boiling feed pumps, steam turbines and general applications in the sugar and ethanol industries. Altra brakes and couplings can also be found hard at work on fans, generators, cooling towers and paper and printing machines throughout Brazil.



The facility was equipped with new, state-of-the-art machining centers for improved quality.

## About Altra Industrial Motion

Altra Industrial Motion (NASDAQ:AIMC) is a leading multi-national designer, producer and marketer of a wide range of electromechanical power transmission products. The company brings together strong brands covering over 40 product lines with production facilities in nine countries.

Altra's leading brands include Boston Gear, Warner Electric, TB Wood's, Formsprag Clutch, Wichita Clutch, Industrial Clutch, Ameridrives Couplings, Kilian Manufacturing, Marland Clutch, Nuttall Gear, Bauer Gear Motor, Svendborg Brakes, Stieber Clutch, Twiflex Limited, Bibby Turboflex, Matrix International, Inertia Dynamics, Huco Dynatork, Lamiflex Couplings, Ameridrives Power Transmission, Guardian Couplings, Delroyd Worm Gear and Warner Linear. For information on any of these technology leaders, visit [www.AltraMotion.com](http://www.AltraMotion.com) or call 815-389-3771.



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